

# MOEM / Panel Builder On-Boarding Form

## Improving Ease of Doing Business

To further drive availability improvements for Eaton's components directed at growing Machinery OEM business, there are a number of actions being taken by the cross functional teams within the division operation, marketing and supply chain organizations.

A new tool --the OEM On-Boarding Program-- was announced to the North American field sales organization. This tool is designed to insure that Eaton provides best in class service levels for new customers.

To better meet the needs of existing customers, additional resources are being focused in the area of components forecasting and demand planning. Effective May 1, sales engineers can send an email to one contact point to provide inputs on changing customer needs for component products. This will provide a consolidated input to the multi-divisional product line marketing and supply chain teams and insure that sales and customer inputs are acted on in a timely manner.

E-mail this form to [LorneRGould@Eaton.com](mailto:LorneRGould@Eaton.com)

1) Vista ID for channel (if distributor-served customer)

2) Vista ID for end customer

3) Product catalog number

4) Weekly/monthly demand

5) Customer order frequency